ATTACHMENT 8

Case 5:14-cv-05344-BLF Document 547-8 Filed 09/26/16 Page 2 of 11 HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

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                 UNITED STATES DISTRICT COURT
 2
                NORTHERN DISTRICT OF CALIFORNIA
                       SAN JOSE DIVISION
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     CISCO SYSTEMS, INC.,
                   Plaintiff,
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                                 ) Case No.
 7
                                 ) 5:14-cv-05344-BLF (PSG)
              vs.
 8
      ARISTA NETWORKS, INC.,
 9
                   Defendant.
10
11
12
           HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY
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14
            VIDEOTAPED DEPOSITION OF KIRK LOUGHEED
15
                      Palo Alto, California
16
17
                    Friday, November 20, 2015
                           Volume I
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     Reported by:
     CARLA SOARES
     CSR No. 5908
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     Job No. 2187110
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     Pages 1 - 189
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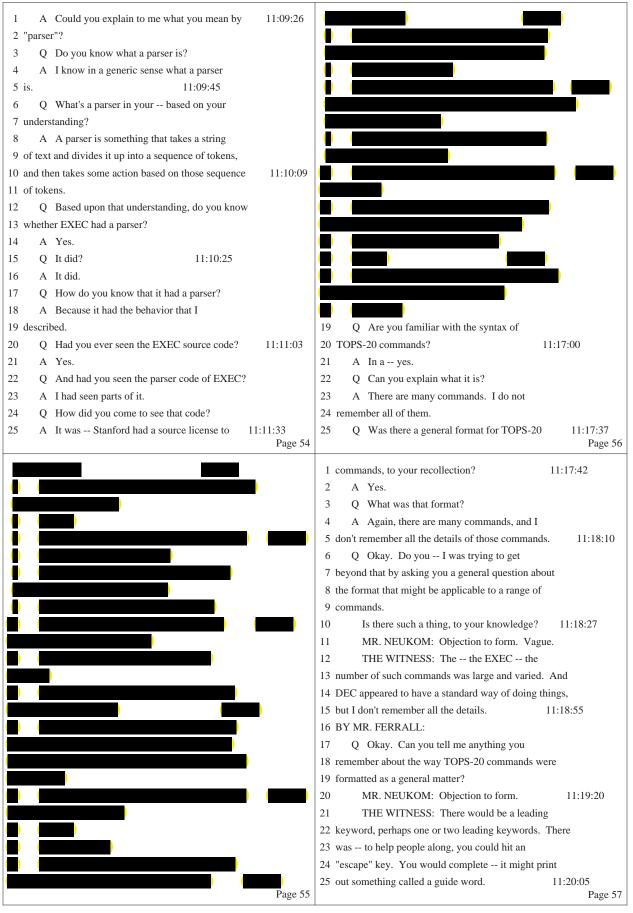
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12	1 UNITED STATES DISTRICT COURT 2 NORTHERN DISTRICT OF CALIFORNIA 3 SAN JOSE DIVISION 4 5 CISCO SYSTEMS, INC.,)	3 For the Defendant: 4 KEKER & VAN NEST LLP 5 BY: BRIAN L. FERRALL, Attorney at Law 6 BY: RYAN WONG, Attorney at Law 7 633 Battery Street 8 San Francisco, California 94111 9 415.391.5400 10 bferrall@kvn.com
10 11 12 13 14 14 15 16 17 18 18 18 19 18 19 19 19 19 19 19 19 19 19 19 19 19 10 10 10 10 10 10 10 10 10 10 10 10 10	9 Defendant.)	11 rwong@kvn.com
13 ALSO PRESSINT: Sean Grant, Video Operator 14 000 14 000 15 15 16 15 16 17 16 17 18 16 17 18 18 18 19 20 20 20 20 20 20 20 2)	12
12		13 ALSO PRESENT: Sean Grant, Video Operator
15 16 VIDEOTAPED DEPOSITION OF KIRK LOUGHEED, 17 18 19 19 19 19 19 10 10 10		_
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17 Yolume 1, taken on behalf of Defendant, at	,	
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20 November 20, 2015, before CARLA SOARES, Certified 21 Shorthand Reporter No. 5908. 22 23 24 25 25 25 25 25 25 26 27 27 27 27 27 27 27		
21 Shorthand Reporter No. 5908. 22 23 24 25 25 25 25 25 25 25		
23 24 25 Page 2 Page 2 1 APPEARANCES: 2 Page 2 1 APPEARANCES: 2 VITNESS 3 For the Plaintiff and the Witness: 4 QUINN EMANUEL URQUHART & SULLIVAN, LLP 5 BY: JOHN (JAY) NEUKOM, Attorney at Law 6 50 California Street, 22nd Floor 7 San Francisco, California 94111 8 415.875.6341 9 johnneukom@quinnemanuel.com 10 and 11 KIRKLAND & ELLIS LLP 12 BY: JOSHUA L. SIMMONS, Attorney at Law 13 601 Lexington Avenue 14 New York, New York 10022 15 212-446-4989 16 joshua.simmons@kirkland.com 16 Exhibit 30 Document headed "Internet 73 17 Address Resolution Protocol or 18 Converting Network Protocol 19 Addresses to 48.bit Ethernet 20 Addresses to 48.bit Ethernet 20 Addresses to 48.bit Ethernet 21 Ethernet Hardware," 22 Bates ARISTANDCA0003130 - 1639 23 24 25 26 27 28 29 20 20 21 24 25 25 26 27 28 28 29 29 20 20 21 21 Ethernet Hardware," 22 Bates ARISTANDCA0003130 - 1639 23 24 25 26 27 28 28 29 29 20 20 21 21 Ethernet Hardware," 22 Bates ARISTANDCA0003130 - 1639 23		
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1 exhibit. 14:20:06	1 O Did Cisco use the word "mode" in 14:25:27
2 (Exhibit 37 was marked for identification	2 describing its functionality of its software?
3 and is attached hereto.)	3 A We had there would be the phrase
4 BY MR. FERRALL:	4 "configuration mode" was certainly being used at
	5 this time. 14:25:46
5 Q We've marked as Exhibit 37 a document 14:20:18 6 entitled "cisco Systems AGS User Manual System	6 Q Okay. And how did how did
7 Version 6.0." It bears control numbers	
	7 "configuration mode" differ from any other mode of
8 CSI-CLI-00358166 to 222.	8 operation?
9 Do you recognize Exhibit 37?	9 A It allowed you to type in command
10 A I do. 14:20:38	10 expressions that affected the configuration of the 14:26:04
11 Q Did you help prepare it?	11 system.
12 A I did.	12 Q And if you weren't in configuration mode,
Q And this is this is the manual that	13 how would you describe whatever mode you were in?
14 accompanied Version 6 of Cisco's software release;	14 A You were at this time you would have
15 is that correct? 14:20:58	15 said you are at the EXEC. 14:26:32
16 A Correct.	16 Q What does "EXEC" mean?
Q Do you recall who else would have helped	17 A It was the term that I chose to refer to
18 you prepare Exhibit 37?	18 the all the stuff that wasn't the configuration
19 A I believe I was the sole author.	19 mode.
20 Q Who strike that. 14:22:42	20 Q Give me an example of what that stuff is 14:27:08
21 IOS has different modes, correct?	21 or was.
MR. NEUKOM: Objection. Vague, compound.	22 A The commands for connecting to other
THE WITNESS: Yes.	23 computers on the network, the class of command
24 BY MR. FERRALL:	24 expressions that we call the "show" commands.
25 Q In the current version of IOS, how many 14:23:18 Page 10	25 Basically the set of commands that did not 14:27:48 Page 108
1 different modes are there? 14:23:20	1 reveal basically mostly status commands and ones 14:27:53
2 A A lot.	2 for handling connections over the network to other
3 Q Do you know how many?	3 hosts, sort of a subset of the of the terminal
4 A No, not at present.	4 server commands.
5 Q More than five? 14:23:44	5 Q And you said you chose the term "EXEC," 14:28:26
6 A Yes.	6 that's E-X-E-C; is that right?
7 Q More than ten?	7 A Yes.
8 A Probably.	8 Q You chose that term, yes?
9 Q Were there different modes in the	9 A Yes.
10 original actually, strike that. 14:24:04	Q How did you come up with that term? 14:28:39
11 Let me ask terminology.	11 A Well, I had a number of possible ways of
What did you call the original Cisco	12 describing it. I could have used "shell" after
13 software before it became known as IOS?	13 the modeling it along the UNIX way of UNIX
14 A The gateway software. The router	14 equivalent.
15 software. The terminal server software. The AGS 14:24:25	From I decided EXEC in sort of you (14:29:15)
16 software. There was no branding.	16 know, inspired by the TOPS-20 command processor.
17 Q This Exhibit 37 refers to "AGS User	17 You know, calling it the command processor would
18 Manual."	18 have been another possibility.
What does AGS stand for?	There was a number of possibilities that I
20 A Advanced gateway server. 14:24:45	20 could have called it, what I could have called that (14:29:38)
Q Okay. At the time of Version 6 of the	21 particular part of the software, and I ended up
22 Cisco software, how many different modes were there,	22 choosing EXEC.
23 do you know?	23 Q Now, were you responsible for determining
24 A So I don't understand how you're using the	24 the prompt symbol on the interface?
25 word "mode." 14:25:21	25 I'm sorry. Let me be clear. 14:30:26

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1 I'm talking about on the interface line, 14:30:28	1 Q And you're not aware of any use of a hash 14:35:22
2 there are symbols that precede the input point, such	2 sign as a prompt?
3 as a hash sign, for example, right?	3 A Not to my recollection.
4 A So for I was responsible for choosing	4 Q You were familiar with UNIX in the mid
5 the prompts for the command line interface, for the 14:30:45	5 1980s, right? 14:36:18
6 CLI.	6 A As a user of UNIX.
7 Q Okay. And tell me what those prompts are,	7 Q And by the way, are you familiar with
8 the various prompts that the Cisco CLI uses.	8 Linux?
9 A There are many right now. But at the time	9 A Only as a user.
10 there was the the unprivileged EXEC commands, and 14:31:09	10 Q When did you first become familiar with 14:36:38
11 that was the host name of the of the router or	11 Linux?
12 of the router, followed by a close angle bracket.	12 A With Linux? I think I first heard mention
There was a privileged mode, and it	13 of it in the late '90s.
4 changed that prompt to a hash mark.	Q Did Cisco come up with the nomenclature of
And in the initial implementation of 14:31:55	15 calling a mode "privileged," to your knowledge? 14:38:02
16 configuration mode, there was no prompt.	A I don't believe I don't believe Cisco
7 Q Okay. How did you choose the hash prompt	17 came up with that terminology.
8 for the privileged mode?	18 Q Let me turn to the current set of IOS CLI
9 A It was visually large and different than	19 commands.
20 the different just different than the 14:32:25	20 I don't expect an exact number, but do you 14:38:54
21 unprivileged EXEC prompt.	21 know approximately how many IOS CLI commands there
22 Q Okay. How did you use the unprivileged	22 are today?
3 close angle bracket prompt?	23 A I would have to guess. It is a it's a
24 A I don't understand your question.	24 very large number.
25 Q Did you choose to use the close angle 14:32:59	25 Q Can you just give me a ballpark? 14:39:15
Page 110	Page 11
1 bracket prompt? 14:33:02	1 A I believe it's in the low thousands. 14:39:20
2 A Router name, close angle bracket.	2 Q Do you know if it's more or less than
3 Q Right.	3 5,000?
4 A Yes, I chose that.	4 A No, I don't. I've not counted it. I've
5 Q Okay. How did you come to choose that? 14:33:09	
	5 not I've not counted it, nor have I heard of 14:39:43
6 A Well, there were when you have multiple	, and the second
6 A Well, there were when you have multiple 7 devices on a network, one of the first things you	6 somebody who has counted how many there are and how
7 devices on a network, one of the first things you	6 somebody who has counted how many there are and how 7 many variations there are in total.
7 devices on a network, one of the first things you 8 want to know if you're typing at something is to	6 somebody who has counted how many there are and how 7 many variations there are in total. 8 Q What is IOS XR?
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7 devices on a network, one of the first things you 8 want to know if you're typing at something is to 9 what you are typing at. So that sort of the most 10 aesthetic choice was the was the name of the 14:33:51	6 somebody who has counted how many there are and how 7 many variations there are in total. 8 Q What is IOS XR? 9 MR. NEUKOM: Objection. Asked and 10 answered. 14:40:16
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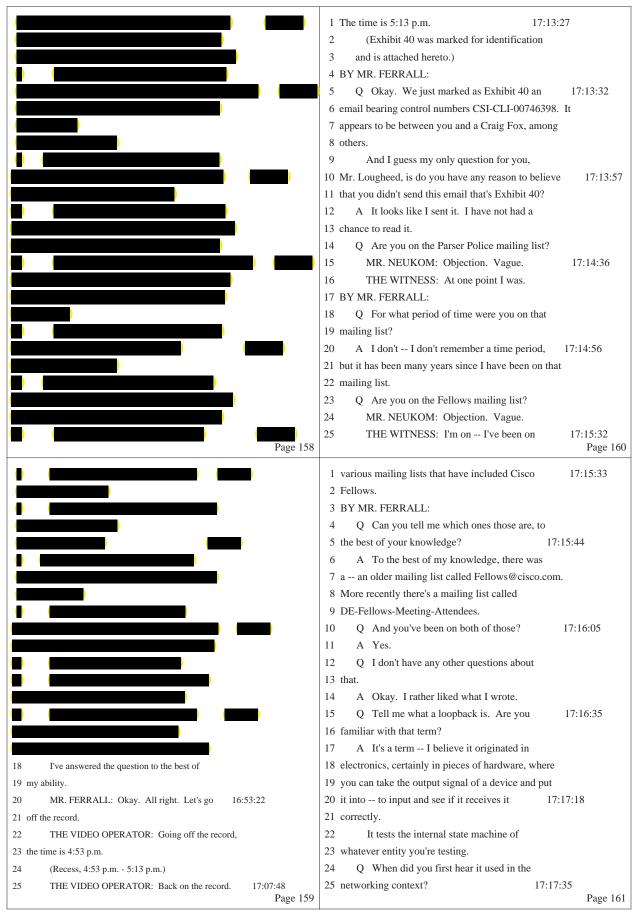
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1			
1	Q Why did you feel that way? 14:51:	39 1	BY MR. FERRALL: 14:55:22
2	A Because the changes that I had in mind	2	Q In what ways does it have value for Cisco?
3	were basically minor tweaks that didn't add value.	3	MR. NEUKOM: Same objections.
4	Q Do Cisco customers invest in training to	4	THE WITNESS: It is the it's the look
5	become familiar with Cisco's CLI? 14:5	2:24 5	and feel of Cisco router software. 14:55:38
6	MR. NEUKOM: Objection. Vague, compound	1	BY MR. FERRALL:
7	and foundation.	7	Q Why is that valuable?
8	THE WITNESS: I have no reason to believe	8	MR. NEUKOM: Objection. Calls for
9	that they don't.	9	opinion, and vague.
	BY MR. FERRALL: 14:52:4		
11	Q Do you know that they do?	11	they are getting.
12			BY MR. FERRALL:
13	-	13	
	experience with customers' network operations.		command set let customers know what they are
	BY MR. FERRALL: 14:52:5		5 getting? 14:56:37
16		16	
	Cisco certification process, aren't you?		long-time customers are familiar with, are
18	-		
			3 comfortable with, and it represents that this is
19	, .		a this is a Cisco product, not necessarily
	BY MR. FERRALL: 14:53:1	-	somebody else's product. 14:57:24
21		21	•
	what you know about it?		2 a good time. I think we've been going about an
23	<u> </u>		3 hour.
	certification that you have understood the training	24	
25	involved in networking. 14:53:29 Page		5 break. 14:58:04 Page 120
1	O Whate Classic rate in strike that 14.52.25		THE VIDEO OPERATION OF 18th 1 1450 OF
1		1	β
2			the time is 2:58 p.m.
	can get from that training, do you know?	3	• •
4		4	THE VIDEO OPERATOR: Back on the record.
5		. 1	
			The time is 3:24 p.m. 15:24:02
6	A Yes, I have.		BY MR. FERRALL:
6 7	A Yes, I have.		BY MR. FERRALL:
	A Yes, I have. Q What's that?	6	BY MR. FERRALL:
7 8	A Yes, I have. Q What's that?	6	BY MR. FERRALL: Q Mr. Lougheed, when did you first become aware of DOS, D-O-S?
7 8	A Yes, I have. Q What's that? A I believe it's Cisco certified Internet engineer. I'm not sure.	7	BY MR. FERRALL: Q Mr. Lougheed, when did you first become aware of DOS, D-O-S? A I'd say whose DOS?
7 8 9 10	A Yes, I have. Q What's that? A I believe it's Cisco certified Internet engineer. I'm not sure.	6	BY MR. FERRALL: Q Mr. Lougheed, when did you first become aware of DOS, D-O-S? A I'd say whose DOS? Q MS-DOS. 15:24:36
7 8 9 10	A Yes, I have. Q What's that? A I believe it's Cisco certified Internet engineer. I'm not sure. Q Do you know what Cisco's role is in 14:54:10 determining that certification for a CCIE?	6 6 6 8 9 10	BY MR. FERRALL: Q Mr. Lougheed, when did you first become aware of DOS, D-O-S? A I'd say whose DOS? Q MS-DOS. 15:24:36
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1 Q So in this case, there's a command, for 16:40:25	1 "IF" instead of "interface." 16:45:51
2 example, "clear ARP-cache," right?	2 A It was just an example of choice of
3 A Yes.	3 choice of word.
4 Q In that command, is that the ARP cache	4 But under discussion was rather what was a
5 that's being cleared? 16:40:55	5 hierarchy here. And these are the "interface" 16:46:05
6 A I believe that command clears clears	6 with an argument after it is the first part of a
7 all address resolution caches. There's more than	7 hierarchy.
8 one address resolution protocol in the system, or at	8 You could draw this in a tree shape, and
9 least there was when we were a primarily	9 it would be the hierarchy would be very obvious.
10 multi-protocol router. 16:41:19	10 Q So is it still would it still be using 16:46:36
11 Q Okay. If you go to page 6, the next page,	11 your hierarchy if this command were "IF Ethernet"?
12 now, for this, "interface Ethernet," is that a	12 MR. NEUKOM: Objection. Calls for
13 hierarchy?	13 speculation, vague.
14 A It is	14 THE WITNESS: There's many other pieces to
MR. NEUKOM: Objection. Calls for opinion 16:42:27	15 the there are many other pieces to the hierarchy. 16:47:00
16 testimony.	16 This is I was aiming for a hierarchical,
17 THE WITNESS: It is the leading element of	17 symmetric, aesthetically pleasing set of
18 a hierarchy.	18 configuration command expressions.
19 One of the choices that I made at Stanford	19 BY MR. FERRALL:
20 actually in introducing the "interface" command was 16:42:49	20 Q Tell me about what's aesthetically 16:47:28
21 that it assumed a block structure where I could say	21 pleasing about this command expression "interface
22 things like "interface Ethernet zero," and then I	22 Ethernet"?
23 could say I could have a bunch of at Stanford	23 MR. NEUKOM: Objection. Calls for opinion
24 I had a bunch of what we called interface sub	24 testimony.
25 commands that would follow on subsequent lines. 16:43:17	25 THE WITNESS: This is a command fragment. 16:47:44
Page 154	Page 156
1 I could very well have made the choice to 16:43:21	1 This is the leading part of a command. There's more 16:47:45
2 write that as, on one line, for example, "interface	1 This is the leading part of a command. There's more 16:47:45 2 to it than this.
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1 Q How did you choose the term the words 18:13:39	1
2 "timers basic" for this function?	2
3 A I don't remember where "basic" came from.	3
4 But using the keyword "timers" was my was my	4
5 introduction, was my creation. 18:14:00	5
6 MR. NEUKOM: Counsel, I believe we're now	6
7 beyond seven hours.	7
8 MR. FERRALL: Okay. Well, I given	8 I, KIRK LOUGHEED, do hereby declare under
9 Mr. Lougheed's tenure at Cisco, I thank him for his	9 penalty of perjury that I have read the foregoing
10 time, but I will say I think we deserve some more 18:14:22	10 transcript; that I have made any corrections as
11 time with him.	11 appear noted, in ink, initialed by me, or attached
But I understand seven hours is up and	12 hereto; that my testimony as contained herein, as
13 you're going to say enough is enough for today I	13 corrected, is true and correct.
14 take it; is that right?	14 EXECUTED this day of,
15 MR. NEUKOM: Certainly for today for the 18:14:31	15 2015, at,
16 sake of the witness. And we will respectfully	16 (City) (State)
17 disagree with the idea that counsel needs more than	17
18 seven hours	18
19 MR. FERRALL: Okay.	19
20 MR. NEUKOM: needs more than today. 18:14:41	20 KIRK LOUGHEED
21 But we can discuss that for another day.	21
In the meantime, I should note for the	22
23 record the witness reserves the right to review the	23
24 transcript and make corrections.	24
25 Brian, I'm not sure I did that for 18:14:51	25
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1 Mr. Tjong. If you're okay with it, I'd like to just 18:14:53	1 I, the undersigned, a Certified Shorthand
2 do a stipulation across the case that both sides	2 Reporter of the State of California, do hereby
3 have the 30-day review and errata right for all	3 certify:
4 transcripts regardless whether counsel puts it on	4 That the foregoing proceedings were taken
5 the record at the depo as a two-way street. 18:15:04	5 before me at the time and place herein set forth;
6 MR. FERRALL: That's fine. I thought it	6 that any witnesses in the foregoing proceedings,
7 existed as a matter of procedure anyway. So that's	7 prior to testifying, were administered an oath; that
8 fine.	8 a record of the proceedings was made by me using
9 MR. NEUKOM: I hope you're right, but glad	9 machine shorthand which was thereafter transcribed
10 to have the stipulation, even if it's unnecessary. 18:15:17	10 under my direction; that the foregoing transcript is
11 MR. FERRALL: Okay.	11 a true record of the testimony given.
12 MR. NEUKOM: Thanks very much.	Further, that if the foregoing pertains to
13 THE VIDEO OPERATOR: This concludes	13 the original transcript of a deposition in a Federal
14 today's videotaped deposition of Mr. Kirk Lougheed.	14 Case, before completion of the proceedings, review 15 of the transcript [X] was [] was not requested.
15 We're off the record at 6:15 p.m. Thank you. 18:15:25	16 I further certify I am neither financially
16 (TIME NOTED: 6:15 p.m.)	17 interested in the action nor a relative or employee
17000	18 of any attorney or any party to this action.
18	19 IN WITNESS WHEREOF, I have this date
19	20 subscribed my name.
20	21
21	22 Dated: 11/25/2015
22	23
23	24
24	25 CARLA SUARES
25	CSR No. 5908
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